



BOR & Broker Comp

BROKER OF RECORD (BOR):

To change the broker of record (BOR) on an existing HealthPass group, a broker of record (BOR) letter must be completed and sent under the following guidelines:

1. The letter must be on company letterhead and the group named as it is in the HealthPass Online Portal (HOP) along with the HealthPass Group # stated.
2. The new broker's name and their HealthPass broker ID #* must be included.
3. An authorized officer of the company must sign the BOR letter.

Please send the completed/required documents to your General Agent. If you do not work with a General Agent, please send the documents to:

Email: sales@healthpassny.com

Fax: 212-252-7448

Compensation will be paid on BOR change(s) beginning the 1st of the month following the processing of the completed BOR letter. Commission statements will be mailed on or about the 15th of the month and will be based on full group premium received through the 5th of the month.

*Brokers who are not currently credentialed with HealthPass must submit our credentialing documents and be appointed with our partner medical carriers before compensation can be paid.

BROKER DIRECT DEPOSIT:

Get your commissions faster through direct deposit. All you have to do is fill out and return the [Direct Deposit form](#) and your commissions will be deposited into your bank account - It's that simple!

BROKER RESOURCES:

Check out the Broker Resources section on our [website](#). It contains several helpful links such as:

- [Broker Proposal](#) - Run a quote on HealthConnect
- [Broker Calculator](#) - Generate customized rate sheets including Defined Contribution (DC) by monthly dollar amount or by a percentage and apply a specific payroll cycle
- [Quarterly Rate Sheets](#) - Medical and ancillary plans
- [Provider Directory](#) - Search by carrier and network

BROKER COMMISSION

Medical

- EmblemHealth 4%
- Healthfirst 4%
- Oxford 3.75%

Ancillary

- Dental 7%
- Vision 7%
- FSA & Commuter Benefits 3%
- Life/AD&D/LTD 13%
- Accident 7%
- ID Theft 10%
- Pet Plan 8%

IMPORTANT CONTACTS



Sales, Client Services
and Renewals
888-313-7277



sales@healthpassny.com



www.healthpassny.com