



Health PassSM



Health PassSM / BENEFITS EXCHANGE



Health PassSM / ANCILLARY EXCHANGE



Health PassSM / PEO



HealthAdvocate™



Health PassSM

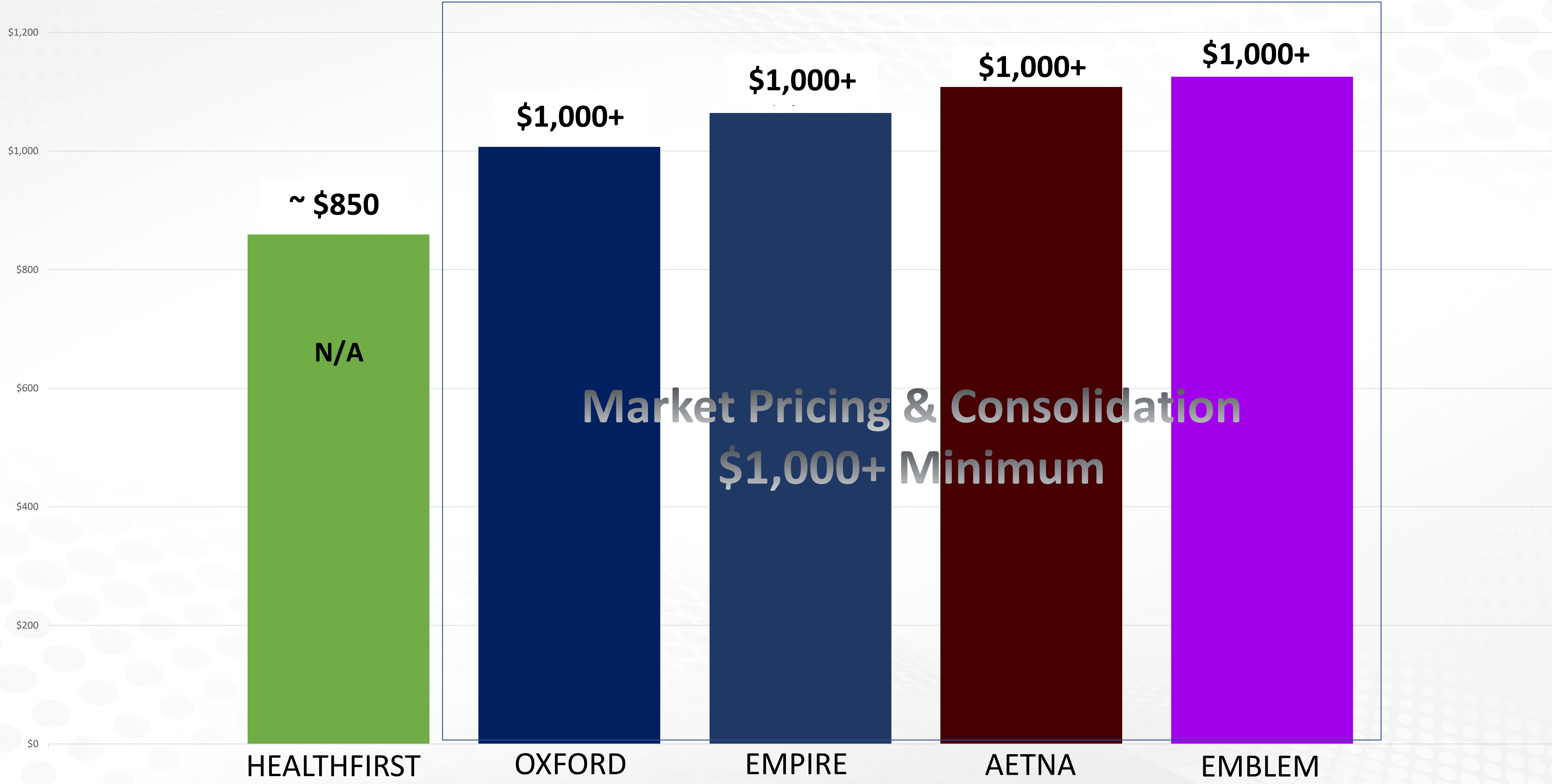
Davin Laurino

HealthPass

Senior VP of Sales

Healthfirst Strategy Webinar

Small Group Carrier Landscape Q1 2023 - Gold



N/A

~ \$850

\$1,000+

\$1,000+

\$1,000+

\$1,000+

Market Pricing & Consolidation
\$1,000+ Minimum

Portfolio Changes for Q2 2023



3/1/2023 & 4/1/2023 – Healthfirst is Renewal Only

- 12-month contract will be honored

5/1/2023 – Healthfirst is removed

- Starting with 5/1 renewals, members will be mapped into alternative plans



6/1/2023 – EmblemHealth PPO and Virtual removed

- Starting 6/1 members will be mapped into alternative plans on the Prime Network





Healthfirst Mapping - Renewing Groups

Discontinued Plan	Mapped Plan
Healthfirst Platinum Pro EPO	Empire Platinum Connection EPO 20/40 0%
Healthfirst Gold 1350 Pro Plus EPO (7/1)	Empire Gold Connection EPO 25/50 0%
Healthfirst Gold 1350 Pro EPO	Empire Gold Connection EPO 30/55 1000 0%
Healthfirst Gold 25/50/0 Pro EPO	Empire Gold Connection EPO 25/50 0%
Healthfirst Gold Pro EPO	
Healthfirst Silver 40/75/4700 Pro EPO	Empire Silver Connection EPO 40/70 3000 50%
Healthfirst Silver Pro EPO	
Healthfirst Bronze 5250 Pro EPO	Empire Silver Connection EPO 40/70 3000 50%
Healthfirst Bronze 6850 Pro EPO HSA	
Healthfirst Bronze 8225 Pro EPO	
Healthfirst Bronze Pro EPO HSA	

EmblemHealth Mapping - Renewing Groups

Discontinued Plan	Mapped Plan
EmblemHealth Bridge Platinum PPO	EmblemHealth Prime Platinum Premier
EmblemHealth Bridge Gold PPO	EmblemHealth Prime Gold Premier
EmblemHealth Bridge Gold Virtual	EmblemHealth Prime Gold Premier

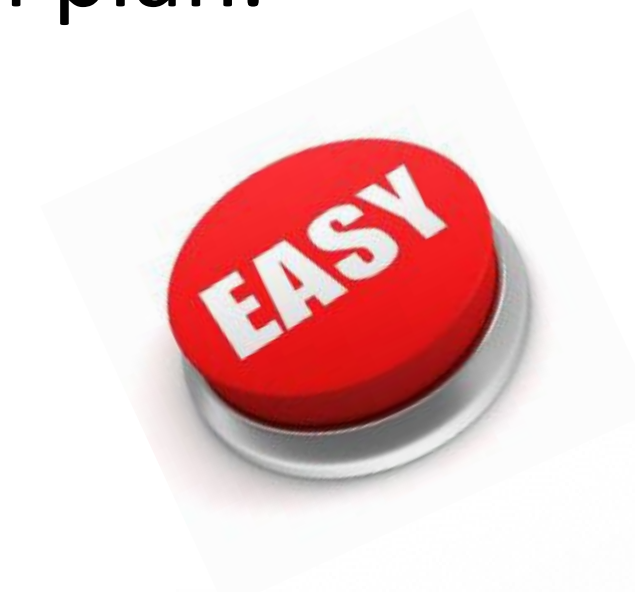
Healthfirst Alternatives Effective 4/1/23

Hospital System	 Healthfirst	 Connection	 Metro	 Prime
Memorial Sloan Kettering Cancer Center	√	√	√	√
Mount Sinai Hospital	√	√	√	√
Montefiore	√	√	√	√
Northwell	√	√		√
Maimonides Medical Center	√	√		√
Catholic Health	√		√	√
NYU Langone	√			√
Hospital for Special Surgery		√	√	√
New York Presbyterian Hospital		√	√	√
Stony Brook				√

Participation Requirements

HealthPass:

- 75% of the eligible employees must either enroll in HealthPass or submit a valid waiver.
- 20% of the total eligible employees must enroll with a HealthPass medical plan.
 - EmblemHealth Prime
 - Empire Connection
 - Oxford Metro



Empire PPO/EPO and Blue Access Requirements:

- Groups with 10 or more employees enrolling in any medical plan
- \$750 minimum monthly employer contribution per employee

Oxford Liberty Participation Requirements:

- 60% of the total eligible employees, after valid waivers, must enroll in a combination of Oxford – Liberty and/or Oxford – Metro plans

Healthfirst Employer Looking for Coverage?



Current Employer with Healthfirst coverage:

- *5 employees enrolling*

- 3 EE's Choose Empire Silver Plan with Connection Network
- 1 EE Chooses a Bronze Oxford Plan with Metro Network
- 1 EE Chooses a Gold EmblemHealth plan with Prime Network



Online Enrollment & Administration | Consolidated Billing | Health Advocate | Ancillary & Financial Protection Coverage

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Oxford Liberty Participation Requirements:

- 60% of the total eligible employees, after valid waivers, must enroll in a combination of Oxford – Liberty and/or Oxford – Metro plans.

Employer Example

Employer with:

- *10 employees enrolling with HealthPass*
- *Contributes at least \$750 per employee/month*
- 2 EE's Choose Empire Platinum PPO/EPO Network
- 1 EE Chooses Empire Gold Plan with Blue Access Network
- 4 EE's Choose Empire Silver Plan with Connection Network
- 2 EE Chooses Oxford Bronze Plan with Metro Network
- 1 EE Chooses Silver EmblemHealth Plan with Prime Network



Employer Example

Employer with:

- *10 lives enrolling with HealthPass*
 - *Contributing at least \$750 per employee/month*
 - *Looking for both Empire Blue Access and Oxford Liberty Networks*
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- 2 EE Choose Oxford Plan with Liberty Network
 - 4 EE Chooses an Oxford Plan with Metro Network
 - 2 EE's Choose Empire Plan with PPO/EPO or Blue Access Network
 - 2 EE's Chooses Empire Plan with Connection Network



Conclusion

- Empire will be added to the HealthPass portfolio effective 4/1/2023
- HealthPass Groups that currently have membership with Healthfirst will be mapped to Empire Connection beginning 5/1/2023
- HealthPass has the easy solution for employers looking for an alternative to Healthfirst
 - The combination of Empire Connection and Oxford Metro Networks can only be offered on a side-by-side through HealthPass!





Thank You!

